



# Introduction to Company Law and Foreign Investment of Cambodia and Vietnam

Wednesday, 9 March 2022

3pm—4:10pm (SGT)

Zoom Webinar

## Overview


According to *Investment Report 2020-2021: Investing in Industry 4.0* issued in September 2021, despite a drop from a record high in 2019 due to the Covid-19 pandemic, ASEAN remains an attractive investment destination, with its share of global foreign direct investment (FDI) rising from 11.9% in 2019 to 13.7% in 2020. Specifically, Cambodia attracted all-time high FDI inflows at \$3.6 billion in 2019, a figure it maintained in 2020. Vietnam, on the other hand, enjoyed resilient and stable FDI inflows at \$16 billion in 2020. Investment from ASEAN topped the list of FDI inflows into Vietnam, with companies from Singapore accounting for more than 40% of the inflows in 2020.

Organised by the Asian Business Law Institute, this webinar may include discussions of:

- Key concepts and provisions of the (new) regulations in Cambodia and Vietnam in relation to companies (enterprises) and foreign investment
- Market entry options for foreign investors into Cambodia and Vietnam, such as the general process to set up a company and restrictions, if any, on foreign ownership of companies
- Restrictions and incentives for foreign investment in Cambodia and Vietnam, including industry-specific considerations
- Currency exchange controls, if any

## SILE Attendance Policy

Participants who wish to obtain CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. For this activity, this includes logging in at the start of the webinar and logging out at the conclusion of the webinar in the manner required by the organiser, and not being away from the entire activity for more than 15 minutes. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points for attending the activity. Please refer to <http://www.sileCPDcentre.sg> for more information.

 Seminar	1 Public CPD Point
	Practice Area: Corporate/ Commercial Training Level: General



## Programme (9 March 2022)

3 PM	Webinar (log-in from 2:45pm)
3 PM–4 PM	Individual presentation followed by a general discussion
4 PM–4:10 PM	Attendee Q&A
4:10 PM	End of Webinar

### Registration

- General admission: **S\$70 (nett)**
- Early bird till 6 February : **15% off general admission**
- ABLI founding partners: **10% off general admission**
- Members of the Singapore Academy of Law (SAL) can use their **Credit Dollars** and sign up with SAL.

### Register online at:

<https://www.eventbrite.sg/e/introduction-to-company-law-and-foreign-investment-of-cambodia-and-vietnam-tickets-226773625017>

### Register by

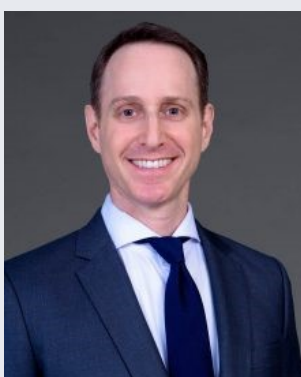
**Monday, 7 March 2022**

**Enquiries to:**

**catherine\_shen@abli.asia**

### Speakers

(in alphabetical order)



#### Jay Cohen (Phnom Penh, Cambodia)

##### Partner and Director, Tilleke & Gibbins

Jay Cohen is a partner and director of Tilleke & Gibbins' Cambodia practice, leading the Phnom Penh office's commercial and intellectual property practices. Based on his client service and legal expertise, Jay is ranked as a leading lawyer in Cambodia by *Asialaw Leading Lawyers*, *Chambers Asia-Pacific*, and *The Legal 500 Asia Pacific*.

With over 15 years of experience in Asia, Jay is an authority on inbound investments in the region. His practice covers every stage of the investment process, beginning with offshore structuring issues and market entry into Cambodia, including advising on appropriate entities, tax considerations, licensing requirements, intellectual property protection, and labor compliance matters. He also regularly assists clients with implementing appropriate corporate and investment structures, advising on ongoing operations, and negotiating and drafting commercial contracts.

Jay is a trusted advisor to businesses on a variety of general corporate, commercial, intellectual property, and compliance matters in Cambodia, including licensing and regulation; civil aviation compliance procedures (including aircraft registration and deregistration); real estate investment structuring; resource development project licensing and concessions; trademark and patent registration and enforcement; labor and employment matters; and mergers and acquisitions.

Jay is a truly global practitioner, entrusted with high-value commercial matters by both local clients in Cambodia and international clients from across Asia, Europe, and the United States alike. He consistently provides practical, innovative solutions to the dynamic challenges that arise within a developing legal framework.

#### Tran Thi Ngoc Linh (Hanoi, Vietnam)

##### Senior Partner, LuatViet Advocates and Solicitors

Linh Tran is a senior partner at LuatViet Advocates & Solicitors and is in charge of the Hanoi Office. Focusing on the Vietnamese market, she serves both local clients in Vietnam and international clients globally who have invested or are looking to invest in Vietnam.

Working as a dedicated lawyer in the past two decades, Linh has acquired rich hands-on experience in various legal areas, specializing in foreign investment, corporate, merger and acquisition, construction and real estate. She is also well known for her deep expertise in other legal practices, such as contracts, intellectual property, banking and finance, insurance, litigation/arbitration.

Recognized as a credible and qualified legal advisor, Linh is highly sought after in the market. Her outstanding credentials have been achieved through non-stop legal academic pursuit, as well as regular advice to clients with practical legal solutions on all corporate and compliance matters in their daily business activities, such as those related to corporate, real estate, labor, finance, internal compliance, the establishment of subsidiaries, etc., from both commercial and legal perspectives.

Linh never stops broadening her knowledge in the legal profession, always stays relevant in today's fast-paced digital business world, and is steadfastly committed to the global standards of legal services and beyond.

